

# CRMLS Broker Report: June Edition

Volume 2023 Edition 6

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## CRMLS Stats

Check out the MLS Stats for May 2023. If you're interested in stats for your office, reach out to [brokers@crmls.org](mailto:brokers@crmls.org)

### MAY 2023 MARKET DATA

How is the market doing?



Source: California Regional Multiple Listing Service (CRMLS)

## **New changes to the CRMLS Rules and Citation Policy**

### **Please review the new changes to the CRMLS Rules and Citation Policy**

#### **These changes are effective immediately**

On June 1, 2023, the CRMLS Rules and Citation Policy were updated and published on the [Compliance page](#) of the CRMLS website.

We encourage you to review the two-page summary of the rules [here](#).

The changes include:

#### **Citation Policy Changes:**

- Revised Warnings: Violations of Rules 7.2 (Duplicate Listing Entry), 7.6 (Improper Classification of Property Type), 11.5(c) (Untruthfulness/Misrepresentation in Media) and 12.5 (Misuse of Public Remarks) will now receive a Warning prior to the issuance of a Citation.
- Numbering changes: Violations of Rule 12.16 (Misuse of MLS Data on the Internet; Violation of IDX Rules) will now be processed under the Rule's new designation 19.2. Violations of Rule 19 (Misuse of MLS Data on the Internet; Violation of VOW Rules) will now be processed under the Rule's new designation 19.3.

#### **Rules and Regulations Changes:**

- New sections have been added for: Registered Listings, MLS Data Use
- Relocated all participant data use rules into Rule 19
- Expanded access to MLS by relocating the Participant Definition Rule to Rule 19
- Timeframe for submitting a seller's instruction to not include photos in a listing has been revised to two (2) days
- Mandatory Hearing for Multiple Citations rule will be revised to remove distinctions between Subscriber and Participant

#### **Additional resources are available here:**

[CRMLS Compliance FAQs](#)

[CRMLS Rules and Regulations](#)

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## Misuse of MLS Information

The purpose of the MLS is to market properties and offer compensation to Broker Participants and Real Estate Subscribers for the sole purpose of selling the property. Sellers of properties filed with the MLS have not given permission to disseminate their information for any other purpose. Therefore, per CRMLS Rule 12.11, it is expressly prohibited to use MLS information for any purpose other than to market a listing to bona fide prospective buyers or to support market evaluations or appraisals. Any use of MLS information inconsistent with this rule is expressly prohibited. Please be aware that this prohibition includes solicitation of expired or canceled listings.

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## Compliance

### Quiz Question of the Month

*"I have a new listing that is a manufactured home. The land where the home is located is not part of the sale and the owner pays a land lease amount of \$500.00 per month. Which Property Type would I choose to list this property for sale?"*

- a. Commercial
- b. Residential
- c. Manufactured in Park
- d. Land

**Answer: C**

A manufactured home located on a leased property site should be entered in the MLS as the "Manufactured in Park" Property Type. Manufactured homes that include owned land in the sale of the property should usually be entered as the "Residential" Property Type, using "Manufactured on Land" as the Property Sub-Type. Find more info in our Manufactured Homes FAQs below.

[Matrix: Manufactured Homes FAQ.](#)

[Paragon: Manufactured Homes FAQ.](#)

[Flex: Manufactured Homes FAQ.](#)

## Register for Compliance Webinars

Click on your designated platform below to reserve your spot!

[Matrix: Top Violations Overview on Tuesday, July 25 at 10am PST](#)

[Paragon: Top Violations Overview on Wednesday, July 26 at 2pm PST](#)

[Flexmls: Top Violations Overview on Thursday, July 27 at 10am PST](#)

## Broker Compliance Helpline

On April 26, we introduced an exclusive new line of support for brokers & managers: **the Broker Compliance Helpline!**

- Brokers & office managers will call 909-859-2043
- Press 3
- Have your MLS ID ready

### Please note:

- The helpline hours are Monday-Friday from 8:30 AM - 4:00 PM
- This helpline is limited to brokers & managers ONLY. Please do not share with agents. If you'd like to verify who is eligible from your office, please email [brokers@crmls.org](mailto:brokers@crmls.org)

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## Enhancements & Products

- [CRMLS System Updates arrived on June 13](#)

### Get Started with REcenterhub today before the transition

The full transition to the REcenterhub dashboard will be happening soon! **Get started today by accessing REcenterhub from your current dashboard.** Just log in as usual, click the REcenterhub tile, and discover the utility of this new MLS experience.

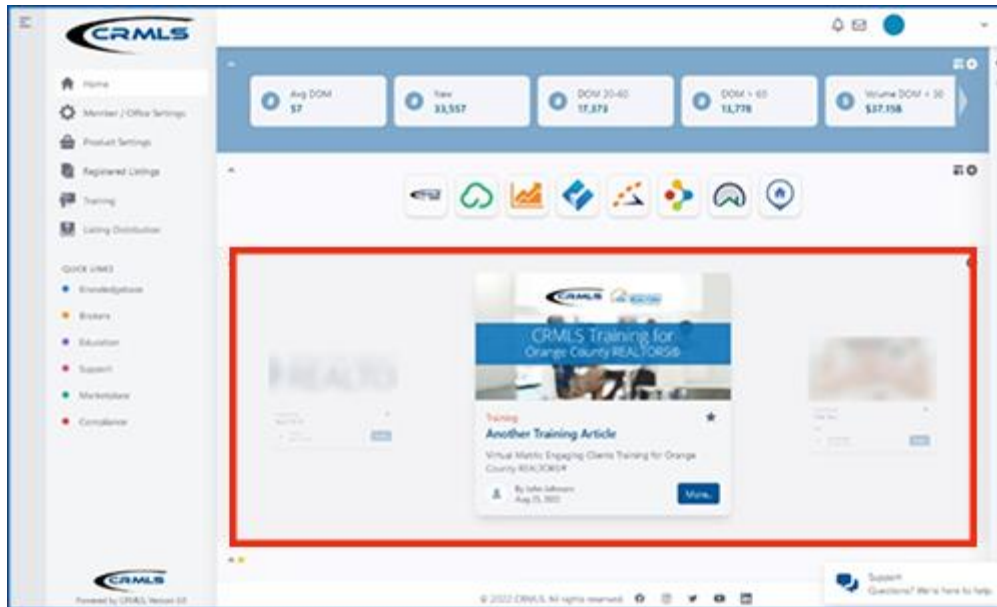
[View our handy user guide for details and instructions.](#) REcenterhub boasts a slew of features that we think every user will appreciate!

### Declutter your Dash

Want to clear up your dashboard? Just click the triple bar symbol in the top left corner to collapse the menu for a more compact view. You'll still have access to your settings and information.

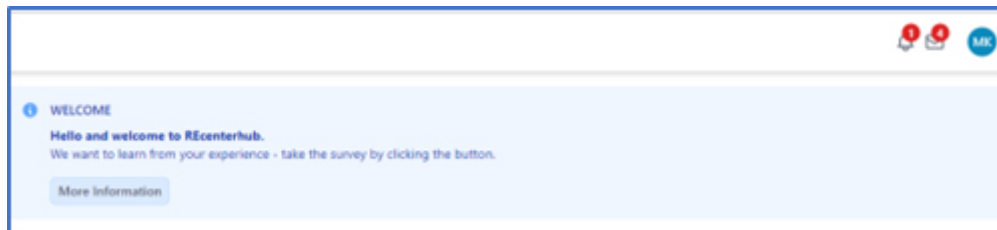
### New Articles

Scroll through a carousel of carefully curated news, press, and articles to stay on top of the industry.



### New Notification Inbox

Get all your notices and messages from your brokerage, association, and us all in one convenient place.



### New Market Stats

Regularly updated and customizable market statistics will be right at the top of your dashboard for easy reference.



Don't want to wait for the official launch date? You can access REcenterhub right now through your current dashboard under CRMLS Resources.



We look forward to bringing you the full REcenterhub experience.

## Flexmls

- [The Flexmls update on May 25 allows you to set a Saved Search as your default landing page when you log in to your MLS system.](#)
- [CRMLS System Updates arrived on June 13](#)

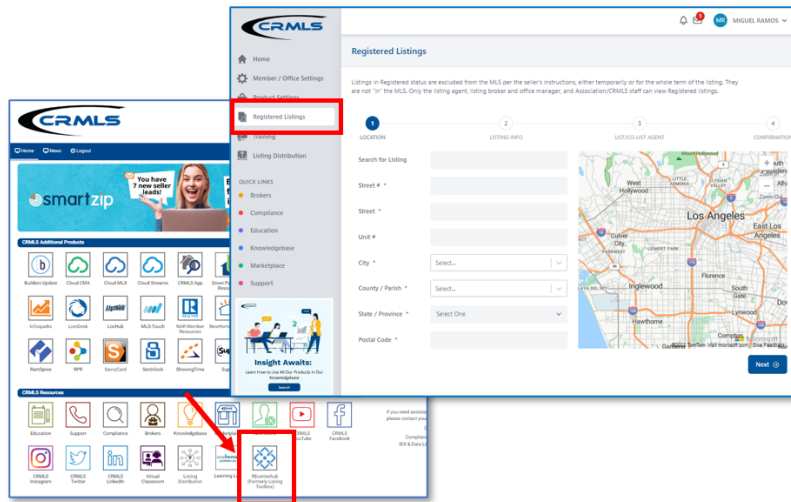
## Member Experience Tip of the Month: How to Register a Listing

Using "Registered" in CRMLS allows agents and brokers to submit listing contracts to the MLS in compliance with CRMLS Rule 7.8 without having to file an exclusion/waiver form (such as the C.A.R. SELM).

In Registered:

- Listings are ineligible for public marketing
- The listing broker does not publicly offer commission
- Days on Market do not count
- The listing broker and their agents can only give showings to the broker's own clients

Review our [step-by-step guide](#) to add your registered listing.



## Matrix

- [CRMLS System Updates arrived on June 13](#)

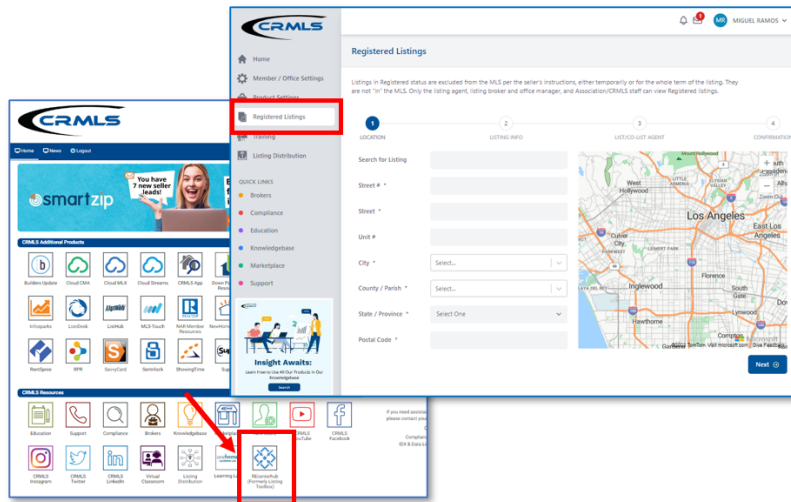
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## Paragon

- [Paragon enhancements arrived on June 8](#)
- [CRMLS System Updates arrived on June 13](#)
- [CRMLS Paragon users now have access to FHAPros, a provider of accurate, real-time data for FHA \(Federal Housing Administration\) condominium approval statuses.](#)

## Member Experience Tip of the Month: How to Register a Listing

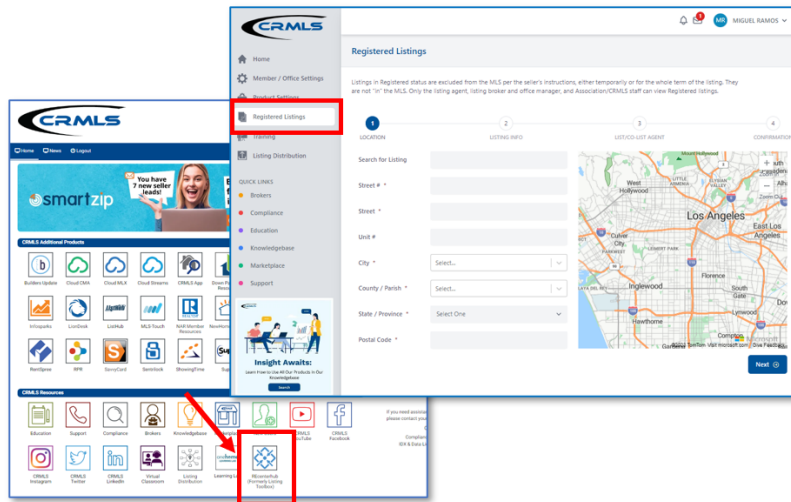
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## Important Broker Resources

Brokers and managers calling for MLS assistance **can skip the wait** by calling our designated Broker Support Helpline at 909-859-2043. For the Broker Compliance Helpline, press 3.

- The Broker Support Helpline hours are Monday – Friday 8:30 AM – 9:00 PM and Saturday – Sunday 10:00 AM – 5:00 PM
- [Matrix: User Class Document](#)
- [Paragon: User Class Document](#)
- The Broker Compliance Helpline hours are Monday - Friday from 8:30 AM - 4:00 PM (*Brokers & Office Managers Only*)

Please note: You must identify yourself by your broker or broker/office assistant MLS ID, as not all user classes have access to these services. For a list of MLS user classes that can access the Broker MLS Assistance Helpline or Broker MLS Compliance Helpline, see the last column of our user class documents.

## Did You Know?

We realize that an agent's schedule doesn't have the benefit of concrete hours, and sometimes you may be working all weekend with clients, showings, and more. That's why we ensure that our Support team is available seven days a week. On weekends from 10am-5pm, you're able to get the help you need to ensure you close your next deal. Learn more about our Support team and how to contact them [here](#).

As always, we thank you for your continued support. To stay caught up with CRMLS, make sure to follow us on [Facebook](#), [Twitter](#), [LinkedIn](#), [Instagram](#), and [YouTube](#)!

## We've Got You Covered

### EDUCATION

CRMLS offers a variety of resources to educate you and your agents. Submit your training request today.

### BROKER SUPPORT

Our support team is available to assist you through our online ticket system or by phone at (888) 386-0473.

### COMPLIANCE

We keep your listing data safe, clean, and accurate. Click above to chat live with a CRMLS Compliance representative.

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## CRMLS Product Discovery Tool

Build out your tech toolbox with these CRMLS products - all available at no extra cost.



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