



## What's new from this November

Our monthly catchup with our users

Even as the holiday season ramps up, we're staying busy at CRMLS! Let's catch up on all that's been happening this November.

**WellcomeMat's Video Toolbox Launched as a CRMLS Benefit on 11/28**  
[WellcomeMat](#) enables CRMLS users to upload listing videos to the MLS and offers unique tools for modifying, distributing to social media, and tracking video engagement metrics. WellcomeMat is now available in CRMLS Matrix, with Paragon and Flexmls to follow soon. Learn more at one of our webinars:

### [WellcomeMat Intro Webinar](#)

Tomorrow! Tuesday, December 5 @ 12:30 PM PT

Tuesday, December 12 @ 12:30 PM PT

[Register Here](#)

### How to End the Year Strong

In the midst of holiday season, it's normal to see some slowing down in real estate business. Take advantage of the downtime to set yourself up for success in 2024 – [check out our blog post](#) with suggestions about how to use the present to do even better in the future.

### Understanding the Sitzer/Burnett Case Decision

The outcome of the Burnett v NAR et al trial (otherwise known as the

Sitzer/Burnett case) in late October left a lot of real estate professionals uncertain about the future. Our CEO Art Carter and VP and General Counsel Ed Zorn hosted a [comprehensive review](#) that includes details of the case and advice on adapting to the anticipated changes.

## The Latest Updates

- [REcenterhub: Update 11/30/2023](#)
  - Tags on the dashboard to indicate new products, repaired login issues, and more.
- [MLS-Touch: Update 12/04/2024](#)
  - This update includes a modernized, intuitive layout, plus fixes and improvements.
- [Realist Tax: Creating CSV Exports](#)
  - Steps for exporting CSV files, openable in spreadsheet software programs.
- [Realist Tax: Creating Mailing Labels](#)
  - Use Realist Tax's impressive database to create and export mailing labels.
- [Introduction to CubiCasa \[Video\]](#)
  - A comprehensive webinar about how to use CubiCasa to create floor plans.
- [CubiCasa: How to Connect Your Existing Account to CRMLS](#)
  - Steps to connect a CubiCasa account to CRMLS for the exclusive discount.
- [Video Management with WellcomeMat \[Video\]](#)
  - Learn the basics WellcomeMat and add videos to your listings.
- [WellcomeMat: Getting Started](#)
  - How to get started with WellcomeMat and an overview of its features

## Did You Know?

Client relationships are key to real estate success, but it can be difficult to keep track of each contact, lead, client, follow-up, etc. A good Client Relationship Management (CRM) platform is important, which is why CRMLS offers [Prospects CRM](#). Prospects CRM integrates with CRMLS Matrix, MLS-Touch, and ShowingTime. Find this and other great product solutions in our [Marketplace](#).

As always, we thank you for your continued support. To stay caught up with CRMLS, make sure to follow us on [Facebook](#), [X \(formerly Twitter\)](#), [LinkedIn](#), [Instagram](#), [Threads](#), and [YouTube](#)!

Thank you,

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## We've Got You Covered

### Education

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CRMLS offers a variety of resources to educate you on our products and services. Click above to visit the CRMLS training center.

### Support

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If you need MLS support, please click above or call us at (800) 925-1525. Our Customer Care team will be happy to assist.

### Compliance

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We keep your listing data safe, clean, and accurate. Click above to chat live with a CRMLS Compliance representative.

## CRMLS Product Discovery Tool

Build out your tech toolbox with these CRMLS products - all available at no extra cost.

[View Now](#)



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