



A monthly roundup of important happenings at CRMLS and in the industry

See what we were up to throughout May

April showers may bring May flowers, but we've had a whole lot of other news blossoming at CRMLS. Here's what happened last month:

Concessions in Price (CiP) Fields Are Now Active in the MLS

As of May 29, you now have access to new, optional Concessions in Price (CiP) fields to help communicate a Seller's willingness to offer concessions. For more information about this change and how it benefits both Buyers and Sellers, please check out:

- [This FAQ](#) with general information on the new fields
- [Concessions in Price \(CiP\) Fields for Listing Input](#) Knowledgebase guide
- [This infographic](#) demonstrating how to correctly use the CiP fields
- And [these additional facts](#) on the importance of concessions

NAR Proposed Settlement Update

On May 10, CRMLS CEO Art Carter and Vice President & General Counsel Ed Zorn recorded a [short video](#) to provide information on new benchmarks and important dates. Find this and other crucial info on the [CRMLS Resources: NAR Settlement page](#).

Art Carter Joins RISMedia Panel on Settlements and Success

Art shares his optimistic outlook in [this recorded webinar](#) that goes into how to leverage recent legal developments into new opportunities.

New Paid Features in CubiCasa

[CubiCasa](#), the simplest way to generate floor plans, added new features, including data insights for specific rooms in the Home Report and Snapshots for taking photos while scanning. Best of all, CRMLS users can get them at a 25% discount. Find more details [in this article](#).

The Latest Updates

- [**Paragon Connect: Update 05/21/2024**](#)
 - Improvements include easier navigation in the Detail View of search results and a way to connect your Selling contacts to their listings
- [**Matrix: Updates 05/14/2024**](#)
 - New Agent's Picks feature, Thumbnail display view, and more
- [**Intro to TheQwikFix**](#)
 - This new CRMLS Marketplace product can help you turn home inspection reports into repair quotes.
- [**New Instructional Videos**](#)
 - [Intro to Paragon Connect](#)
 - [Matrix Agent Essentials](#)
- [**FlexMLS How-Tos**](#)
 - [Input and Search Coastal Zone Properties](#)
 - [Locate a Property on the Map](#)
 - [Create Listing Collections](#)
 - [Adding a Hotsheet Gadget](#)

Did You Know?

If you have questions about the new CiP fields, or concessions in general, we are here to help. Our award-winning [Customer Care Center](#) is open seven days a week to help you with any issues you may have. Give us a call at 800.925.1525, submit an [online ticket](#), or [chat with a representative](#).

As always, we thank you for your continued support. To stay caught up with CRMLS, make sure to follow us on [Facebook](#), [X \(formerly Twitter\)](#), [LinkedIn](#), [Instagram](#), [Threads](#), [YouTube](#), and [TikTok](#)!

California Regional MLS

We've Got You Covered

Education

CRMLS offers a variety of resources to educate you on our products and services. Click above to visit the CRMLS training center.

Support

If you need MLS support, please click above or call us at (800) 925-1525. Our Customer Care team will be happy to assist.

Compliance

We keep your listing data safe, clean, and accurate. Click above to chat live with a CRMLS Compliance representative.

We Want to Hear From You!

Send any feedback about your CRMLS user experience to feedback@crmls.org



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