



## eConnect

The latest news and updates on  
MLS technology and services.

### **A monthly roundup of important happenings at CRMLS and in the industry**

#### **What we were up to this past June**

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CRMLS kicked off summer with a very busy June. Here's what happened:

#### **CRMLS VP & General Counsel Ed Zorn on Concessions vs Compensation**

[Concessions](#) and compensation are not the same thing. Get to know the differences as our own Ed Zorn breaks it all down in a new explainer video. Watch it [here](#).

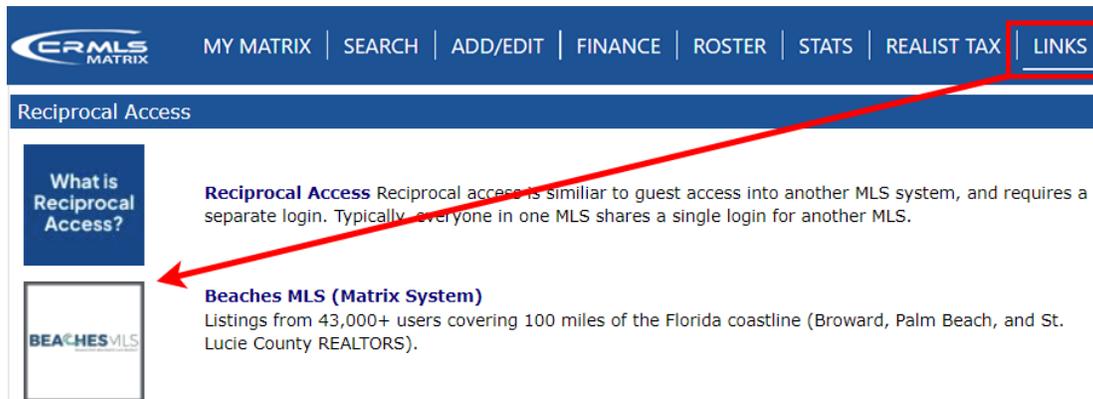
#### **Rules Changes Coming and Compensation Fields Leaving on August 13**

CRMLS has been and will continue to be adapting to new developments following the NAR commissions lawsuits. Here's a rundown of what's going on:

- 8/13: CRMLS will remove all Compensation fields from the MLS to remain compliant with the NAR settlement requirements.
- Prepare for this upcoming change by getting familiar with the new [Concessions in Price \(CiP\) fields](#). Within the first 27 days of their launch on 5/29, over 955 listings incorporated CiP field data.
- Also on 8/13: Rules & Policy changes. View a summary of the changes [here](#).
- Stay up to date on news regarding the NAR proposed settlement with our [CRMLS Adapt to Thrive Resources](#).

#### **CRMLS Expands Coverage with BeachesMLS Reciprocal Access for Matrix Users**

With the new [reciprocal access agreement between CRMLS and southern Florida's BeachesMLS](#), CRMLS Matrix users can easily access listing data in Florida for any clients looking to move cross-country. The BeachesMLS access link in Matrix is under the "Links" tab.



CRMLS MATRIX MY MATRIX | SEARCH | ADD/EDIT | FINANCE | ROSTER | STATS | REALIST TAX | **LINKS**

Reciprocal Access

**What is Reciprocal Access?**

**Reciprocal Access** Reciprocal access is similar to guest access into another MLS system, and requires a separate login. Typically, everyone in one MLS shares a single login for another MLS.

**Beaches MLS (Matrix System)**  
Listings from 43,000+ users covering 100 miles of the Florida coastline (Broward, Palm Beach, and St. Lucie County REALTORS).

## Finding Homes Combines AI, Alexa, and CRMLS Listing Data

With [Finding Homes](#), CRMLS users and their clients can now search MLS listings with just their voices using any Alexa-enabled device or the Alexa app. Simply describe what you're looking for, e.g., "Search for a one-story home near Pasadena, CA for a family of five with a backyard," and Finding Homes' AI searches 98 RESO-standardized MLS fields to find the best results. Say "Alexa, start [Finding Homes](#)," to get started.

## The Latest Updates

- [Paragon Connect: Update 07/03/2024](#)
  - Add listings to existing EasyCMAs, Agent Preview feature, and more
- [Flexmls: How to Create a Business Card](#)
  - Create custom digital cards you can attach to reports or your email
- [Voice Prompts for Finding Homes](#)
  - How to navigate Finding Homes on Alexa using your voice
- **Flexmls Guides for Brokers**
  - [Using General Preferences](#)
  - [How to Update Office Listings](#)
  - [How to Find Your Active Office Listings](#)
  - [How to Send Messages to Everyone in My Office](#)

## Did You Know?

[CRMLS has a blog](#) that features not just new developments but also evergreen advice and explainers. Whether you're looking for options to [amp up your rental business](#), have questions about [Compliance](#), or are curious about our [cybersecurity measures](#), we've got you covered. Click through the archives to see your questions answered.

As always, we thank you for your continued support. To stay caught up with CRMLS, make sure to follow us on [Facebook](#), [X \(formerly Twitter\)](#), [LinkedIn](#), [Instagram](#), [Threads](#), [YouTube](#), and [TikTok](#)!

California Regional MLS

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## We've Got You Covered

### Education

CRMLS offers a variety of resources to educate you on our products and services. Click above to visit the CRMLS training center.

### Support

If you need MLS support, please click above or call us at (800) 925-1525. Our Customer Care team will be happy to assist.

### Compliance

We keep your listing data safe, clean, and accurate. Click above to chat live with a CRMLS Compliance representative.

## We Want to Hear From You!

Send any feedback about your CRMLS user experience to [feedback@crmls.org](mailto:feedback@crmls.org)



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