

CRMLS Broker Report

Volume 2025 Edition 7

Here are highlights from this month's broker report. To read the report in full, [please click here](#).



In this next CRMLS Spotlight, we welcome Sherry Chris, a longtime veteran of the real estate industry and one of its most influential minds. Among the many roles she's filled, her latest as Independent Consultant and Special Advisor to NAR's CEO is especially noteworthy. This webinar is about more than hearing Sherry's invaluable insights into contemporary real estate – it's also an opportunity for CRMLS brokers to have their questions answered and share their concerns, priorities, and ideas for a better industry.

Join this webinar to have your voice heard, as your perspective is crucial to our overall success. [Register today](#) – space is limited!

Note: This webinar is limited to brokers and office managers only, please do not share.

The Value of Representation Initiative

Help your agents showcase their invaluable role in the real estate journey with our [Value of Representation initiative](#), offering flyers, slides, and more for real estate professionals to use at their discretion. Browse [our resource page](#) and check back later for updates!

Help Shape the Future of CRMLS – Join Our Focus Group

At CRMLS we're always evaluating new technology to better support our users, and we want you to be a part of the process. Reach out to focusgroup@crmls.org to learn more.

CRMLS Wants to Connect with Your Marketing Team

Clear communication is key to success, so the CRMLS Marketing team wants to build better connections with whoever runs your own marketing. If you'd like to take part in this collaboration and connect your marketing team with ours, [please fill out this short form](#).

MLS Stats

June 2025 Market Data

How is The Market Doing?

Closed Sales
per month

10,130

Pending Sales
per month

5,059

New Listings
per month

15,261

Registered Listings
per month

1,096

Source: California Regional Multiple Listing Service (CRMLS)

Compliance

Q&A: Listing Agreement and Seller's Permission

This month we're highlighting CRMLS Rule 8.1 - Listing Agreement and Seller's Permission.

Prior to submitting a listing to the MLS, a listing broker must obtain in written agreement the authority to do what?

- file the listing with the MLS for publication and dissemination to those authorized by the MLS
- act as an agent for the seller(s)
- publish sales information after the final closing of a sales transaction in accordance with these MLS rules
- all of the above

Want to know the answer? [View the Broker Report in full!](#)

Enhancements & Products Corner

Upcoming Product Webinars

[Join our August webinars to gain insight on products available to you!](#)

Did You Know?

With new products added to our ever-expanding roster, we realize you may need some assistance finding out what's right for your needs. Check out our [product discovery tool](#) to drill down into our product options and get what you need to accelerate your business.

We've Got You Covered

Education

CRMLS offers a variety of resources to educate you and your agents. Submit your training request today.

Broker Support

Our support team is available to assist you through our online ticket system or by phone at (909) 859-2043.

Compliance

We keep your listing data safe, clean, and accurate. Click above to chat live with a CRMLS Compliance representative or by phone at (909) 859-2043.



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[15325 Fairfield Ranch Road, Suite 200, Chino Hills, CA 91709](#)

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